

Time Invested Marketing

Annuity.com
Planning. Safety. Retirement.

Annuity
Agents Alliance

AEGIS FINANCIAL
LEADING THE WAY

Leads, lead management, product support, selling support, marketing support



Bill Broich at the finish of the Camino walk on Monday

Guest speaker on Open Mic this week: Andrew Sheen, Atlantic Coast Life
**Open Mic is Thursday, 9:00 AM Pacific 800 504-8071 Code is
2554567#**

1|Page Open MIC: Free to all, our 27th year



Andrew Sheen
Managing Director

Andy Sheen is Managing Director responsible for Product Development and New Business Development for Saybrus Partners.

In 2018, Andy spearheaded efforts with Atlantic Coast Life Insurance Company with the development of the Retirement Plus Multiplier™ Annuity. He was instrumental in all elements of the product design process throughout a successful launch. Prior to joining Saybrus in 2012, Andy was Director of Financial Services at AmeriLife, the country's largest distributor of senior products. He was responsible for the aggressive marketing and expansion of the Company's multi-billion-dollar Life and Annuity divisions.

Andy also served as Senior Vice President of CD Alternatives of America, where he held successive roles including management of a new business development, developing new markets through innovative products. During his decade at CDA, he expanded their sales retention services. Andy has built extensive relationships with both domestic and international insurance carriers and distributors.

He began his career with Morgan Stanley/Dean Witter. Andy graduated from the University of Florida with a degree in Psychology and an outside concentration in International Business. He is life and health licensed. He resides in Boynton Beach, FL with his wife and two children.

Contact Andy Sheen:
561-855-3459
asheen@saybruspartners.com